



Eu adoro-te

In Portuguese, “eu adoro-te” means “I adore you.” And you’re sure to adore Lisbon, Portugal. Few cities have such an intriguing mix of old and new. Your sales of Companion Life products will earn you and a guest six luxurious days and five enchanting nights with us at the Four Seasons Hotel Ritz Lisbon.

According to Condé Nast Traveler, the Ritz Lisbon is not only the finest hotel in Portugal it is one of the finest hotels in all of Europe, appearing on its Gold List with a 93.7 rating. Lavish interiors feature hand-woven tapestries, 18th-century furniture, marble bathrooms and — in most rooms — private balconies.

Lisbon itself is nestled along the River Tagus where the river meets the Atlantic Ocean. One of the oldest cities in the world, Lisbon has been continuously inhabited since 1200 B.C. Home port to fishermen, explorers and traders for centuries, Lisbon is still the most captivating city in all

of Europe. Spectacular hilltop vistas, pleasant year-round weather, friendly people and a true cafe culture combine to make it so.

Famous for port wines, fado music and Mediterranean cuisine, the nightlife begins at 10 and lasts until dawn. Lisbon is also known for its distinctive sights, from stunning Moorish tile work to contemporary architecture to opulent palaces. A leisurely stroll down the cobblestone streets lined with wine bars, ancient shops and street side cafes becomes a sensual nirvana of tantalizing aromas, soulful music and an array of contrasting faces — all common in this multicultural city.

The Portuguese are passionate about their music, their dance and their poetry — as well as their food and drink. Get lost in the discovery and you’ll realize Lisbon is a city you’ve come to adore. We’ll see you there.

LISBON ~ THE CITY YOU’LL ADORE **2016 LEADERS CONFERENCE AT THE FOUR SEASONS HOTEL RITZ LISBON, PORTUGAL.**

Qualification period effective dates from 1/1/2015 to 12/31/2015



phone: 800-753-0404 web: CompanionLife.com

Companion Life Leaders Conference

QUALIFICATION RULES AGENT / BROKER

- Meet minimum sales requirement for qualification in the appropriate category.
- Only licensed group producers are eligible to attend the Leaders Conference.
- Attendees will receive a 1099 for the taxable portion of the trip for themselves and their guest.
- Maximum convention credit per case is \$100,000.
- Multiple invitations based on agent production in excess of basic qualification are allowed for licensed agents within the same agency. **Maximum of two qualifications per agency is allowed.** Minimum case count of six cases will apply for second conference invitation to be issued. In order to request approval for two trip invitations in lieu of an Agent Level 3, the Agent/Agency must earn two Level 2 invitations (\$250,000 convention credit).

Agent Invitation Guidelines

- 1st level qualification of \$95,000* receives one invitation for producer and a guest.
with producer airfare only.**
 - 2nd level qualification of \$125,000* receives one invitation for producer and a guest.
with producer and guest airfare.**
 - 3rd level qualification of \$200,000* — Reward yourself for outstanding sales by discovering Lisbon on your own! Qualifiers at this level receive an additional three days (two nights) hotel-only expense (standard room) at The Four Seasons Ritz Lisbon or a comparable hotel in the area (subject to availability)***. Includes producer and guest round-trip airfare from home airport to Lisbon, Portugal.

** Airport selected by Companion Life. Alternative airports/destinations must be approved by Companion Life. Any deviation is at your own expense.
- Only the named producer receiving commissions will receive credit for a specific case.
 - When a case is to be split for case count or convention qualification credit, it must be approved at the time of submission. No end-of-year splitting will be allowed.
 - All Dental premium, Vision and Group LTD credited at 50%; all other Companion Life Group products and Voluntary Life and STD premium credited at 100%.
 - Attendance at the conference is dependent upon the producer being currently appointed with Companion Life at the time of the conference to sell the lines of business for which credit was applied during the conference qualification period. Leaders Conference invitation is **not** transferable without prior written permission from Companion Life and is subject to all qualification rules.

***With a minimum of three cases written with effective dates of 01/01/15 to 12/31/15.**

***** SOME LIMITATIONS APPLY**